

Foreign Trade Applications and Financing  
Techniques in Participation Banking

**PURPOSE**

Participants will be introduced to general foreign trade practices and foreign trade financing techniques specific to participation banking. The aim is for participants to gain a solid understanding of fundamental foreign trade concepts, foreign trade practices, and financing techniques.

**WHO CAN PARTICIPATE?**

The training is open to employees of participation banks involved in foreign trade operations, foreign trade marketing, and credit operations, as well as employees from other departments seeking to specialise in the subject.

**CONTENT**

Foreign Trade Delivery Terms: Incoterms 2020

Documents Used in Foreign Trade

Foreign Trade Payment Methods: Parties, Processes and Risks (Advance Payment, Cash Against Goods, Documents

Against Payment and Letters of Credit) Acceptance Credit Transactions and Non-Cash Credits

Turkish Eximbank Interest-Free Financing Methods

Foreign Trade Financing Techniques Specific to Participation Banking

Import and Export Legislation

Training Date

Friday, 7 February 2025  
Saturday, 8 February 2025

Virtual Classroom Application

Microsoft Teams

Virtual Classroom

Start-End Time

10:00 - 16:00

**TRAINER**



Dr. Fatih Kazancı

**CURRICULUM VITAE**

Kazancı completed his undergraduate education with honours at the Faculty of Engineering, Karadeniz Technical University in 1993. He completed his master's degree at the same university in 1997 as a research assistant and was awarded the title of Senior Engineer. He completed his second master's degree in 2014 at Istanbul Sabahattin Zaim University in the International Finance and Participation Banking programme. He completed his doctoral studies in 2019 at Istanbul Sabahattin Zaim University in the Department of Islamic

Economics and International Finance Department at Istanbul Sabahattin Zaim University in 2019 with a thesis titled "The Function and Effects of Central Banks on Interest-Free Banks: The Case of the Central Bank of the Islamic

Central Bank of the Republic of Turkey." Kazancı is the author of the books Central Banks and Interest-Free Banking, Interest-Free Financing of International Trade, and Liquidity Management in Interest-Free Banking.

He served as a manager in the Foreign Trade and Treasury Operations Department of Kuwait Türk Participation Bank A.Ş. for many years. Since 2023, he has been continuing his academic work as an Assistant Professor at Istanbul Sabahattin Zaim University. His research areas include Islamic economics and finance, international finance, foreign trade and treasury applications, capital markets, central banking, and participation banking.