

**Corporate Governance Rating Using Data and
Information Acquisition Methods in Credit
Relationships**

PURPOSE

This training programme has been developed to assist participants in analysing companies' financial situations using practical methods during the allocation file preparation process, thereby streamlining the procedures for both the branch and the relevant allocation authority. Unlike traditional financial analysis, this programme enables a preliminary allocation process to be carried out at the very beginning of the allocation process. As soon as the financial data is obtained, a brief check is performed using definitive/provisional trial balances to estimate the company's approximate rating. This allows for the correct limit and collateral requirements to be determined, thereby significantly reducing the workload of the allocation units. (The training is prepared in accordance with the scope of the "Credit Rating" licence issued by the Capital Markets Board (SPK) and is tailored to real banking cases.)

WHO CAN PARTICIPATE?

This programme is aimed at branch sales staff with various job titles working in Participation Banks, particularly in sales services, who have less than two years of professional experience (including those who have transferred from other services to sales services), as well as all participants who wish to develop themselves in this field.

CONTENT

- What is Corporate Governance Rating? Who is it for?
- The Role and Importance of Shareholders
- The Importance of Public Disclosure & Transparency Practices
- The Importance of Relationships with Stakeholders (employees, suppliers, customers)
- The Importance of the Board of Directors and Management Team
- Rating Methods and Scoring
- Open Intelligence Gathering
- Relationship Intelligence Gathering
- Critical Findings and Practical Rejection & Disengagement Decisions
- Preparing Practical Corporate Governance Commentary for the Allocating Authority

Training Date	Saturday, 7 March 2026
Virtual Classroom Application	MS Teams
Virtual Classroom	
Start-End Time	10:00 - 16:00

INSTRUCTOR

Levent Işık



CURRICULUM VITAE

I was born in Istanbul in 1988.

I graduated from Gazi University with a bachelor's degree in Public Administration in 2011.

In the same year, I began my professional career as an Assistant Inspector at Albaraka Türk Participation Bank A.Ş.

During my time as a Chief Inspector, I worked for two years under a special internship programme, assigned to various departments including Branch Operations, Branch Individual Sales, Branch Commercial & Corporate Sales, Regional Allocation Services, and the Head Office Problem Loans Department prior to becoming a Branch Manager.

Additionally, during this period, I served as an instructor for various programmes prepared by the Training Department.

In 2021, I was appointed as the Branch Manager in Manisa. During my time in Manisa, I served as the education officer for MÜSİAD and worked as an educator under the title of provincial deputy chairman within the framework of university-industry cooperation programmes.

In 2024, I was appointed as the Ankara Ministries Branch Manager. In 2025, I resigned from my position and began working as a financial consultant.

I am a doctoral student in Economics at Celal Bayar University in Manisa. I am primarily engaged in academic research in the fields of green economy and green finance.

I have written articles on economics and finance for national newspapers and magazines such as Z Raporu, Diriliş Postası, and Milat, and I continue to contribute as a columnist for some of them.

I am the author of the books Sömürge (Colony), Para-Kavga Pranga (Money-Fight Shackles), Notes for Islamic Economics Students-1, Notes for Islamic Economics Students-2 (History of Sects), and Köşedeki Ekonomi 1-2 (Economics in the Corner 1-2).

I hold SPL-3 Advanced Level, Derivative Instruments, Credit Rating, and Corporate Governance Rating licences issued by the Capital Markets Board.

In addition to serving as an independent board member on the boards of two companies active in the "Green Economy" sector, I continue my work within the scope of educational activities.